

State of Alaska

Department of Revenue  
Tax Division  
Gaming Group



**ANNUAL REPORT**  
*For Calendar Year 2000*

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## Introduction

Under Alaska law, municipalities and qualified non-profit organizations may conduct certain charitable gaming activities. The purpose of these activities is to derive public benefit in the form of money for the charities and revenues for the state. The Tax Division is responsible for ensuring that the appropriate level of public benefit is derived for the charities and the state.

To ensure that the appropriate level of public benefit is derived, the division does the following: 1) issues permits to charities; 2) licenses all operators, distributors and manufacturers; 3) collects fees and taxes; 4) audits various permittees and licensees; 5) inspects gaming locations; and 6) investigates complaints.

This report summarizes Charitable Gaming Program financial activity for 2000, as reported by permittees and operators, and filed as of July 6, 2001. Charitable gaming in Alaska has many variations in the types of gaming businesses and nonprofit organizations which conduct gaming activities. Below are key terms used throughout this report.

- A multiple-beneficiary permit (MBP) allows two to six municipalities or qualified organizations or a combination of two to six municipalities and qualified organizations to jointly conduct gaming activities.
- An operator is a natural person who, or a municipality or qualified organization that has obtained a license to conduct gaming activities on behalf of a permittee.
- A permittee is a municipality or a qualified organization that holds a valid permit to conduct gaming activities.
- A vendor is a business that holds a qualifying beverage dispensary or package store license that sells pull-tabs on behalf of a permittee.

In reviewing the financial information presented in this report it is important to be aware of the various classifications and to interpret the information accordingly.

For comparison purposes, 1999 financial data are included on certain schedules in this report.

## **Gaming Overview**

Gaming in Alaska is big business. In calendar year 2000 the total amount gamed by the public exceeded \$310,000,000. Gambling in Alaska is illegal. The legislature created an exception for what is commonly, though inaccurately, referred to as “Charitable Gaming”. The use of the word charity is really a misnomer. An organization does not have to have any charitable purpose in order to have a permit to game in Alaska. The department may only issue a permit to a municipality or qualified organization. Charities represent only one of the fifteen kinds of “qualified organizations” that are eligible to game in Alaska.

The authority to conduct the gaming activity is contingent upon the dedication of the net proceeds of the gaming activity for specific purposes. The only expenses that may be incurred or paid in connection with the operation of a gaming activity are bona fide expenses that are reasonable and necessary. To further insure that expenses would not get out of hand, the statutes provide for caps on expenses not to exceed 70% of adjusted gross income from pull tab activity and 90% of adjusted gross income from gaming activities other than pull tabs.

Organizations that participate in gaming are trustees that have a legal duty to insure that all gaming proceeds go towards intended uses within the state and not be used to pay unnecessary expenses connected with gaming. Board members of these organizations are not at liberty to ignore the law or waste gaming receipts. This responsibility was spelled out in Botelho v. Griffin, 25 P3d at 693 “By requiring a portion of the money spent on charitable gaming to benefit the public generally, Alaska’s gaming laws create the effective equivalent of a charitable trust.”

The responsibility to oversee the gaming laws rests with the Department of Revenue. The Tax Division and specifically the Gaming Group handles the administration and the enforcement duties. Through its staff of seven the group is responsible for approximately 1100 organizations that are involved in gaming. In addition to issuing licenses and permits and collecting the various filing fees and taxes, the group is involved in the efforts to see that the proper amount of net proceeds is collected and distributed pursuant to the statutes and regulations.

Listed under 2000 Current Events and Regulatory Actions are actions taken by the department in 2000 and actions that are ongoing at this time. Responsibility for proper gaming activity occurs at the board member level of the qualified organizations. These enforcement actions came about in a large part as a result of inquiries and complaints made by the public.

## Key Contacts

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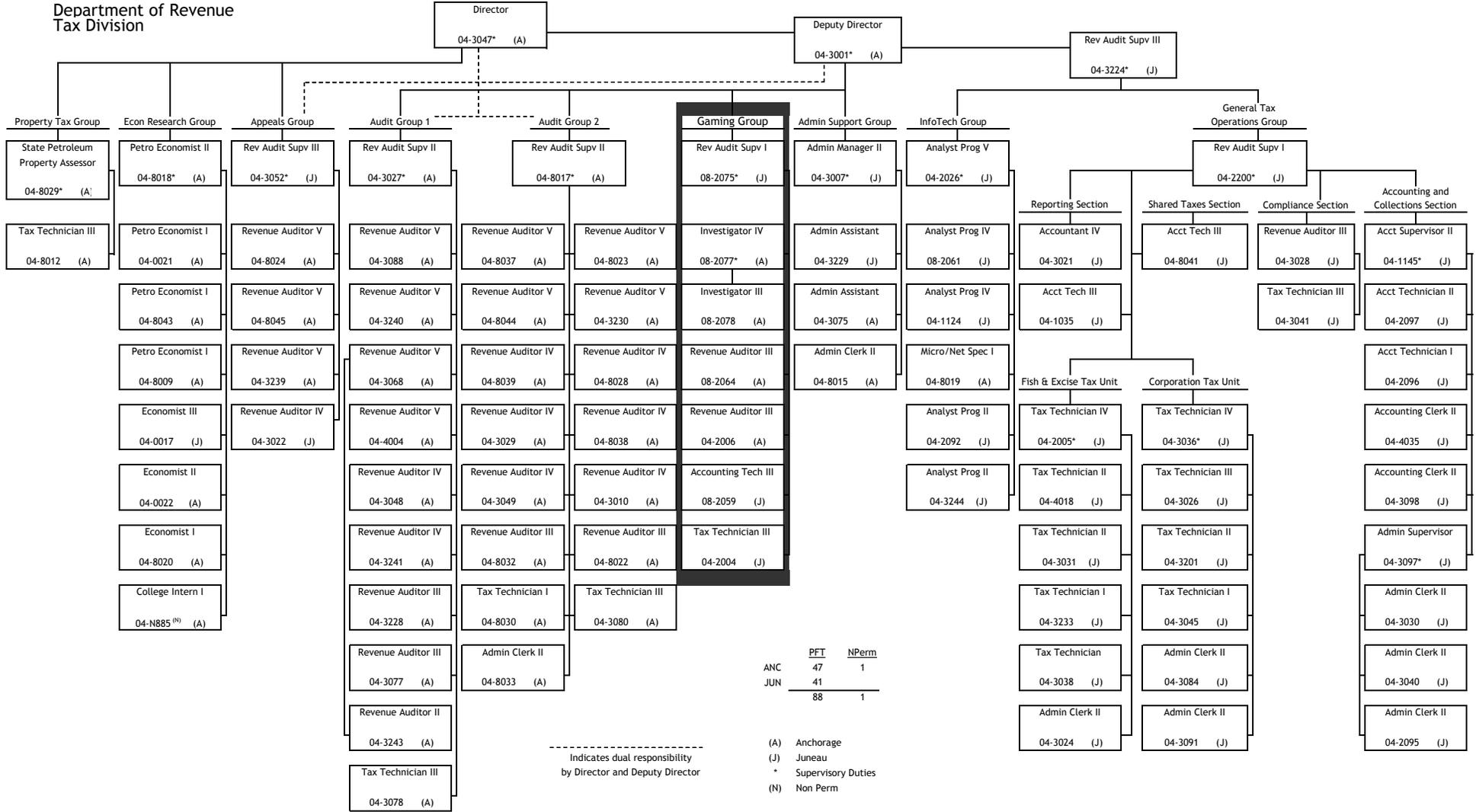
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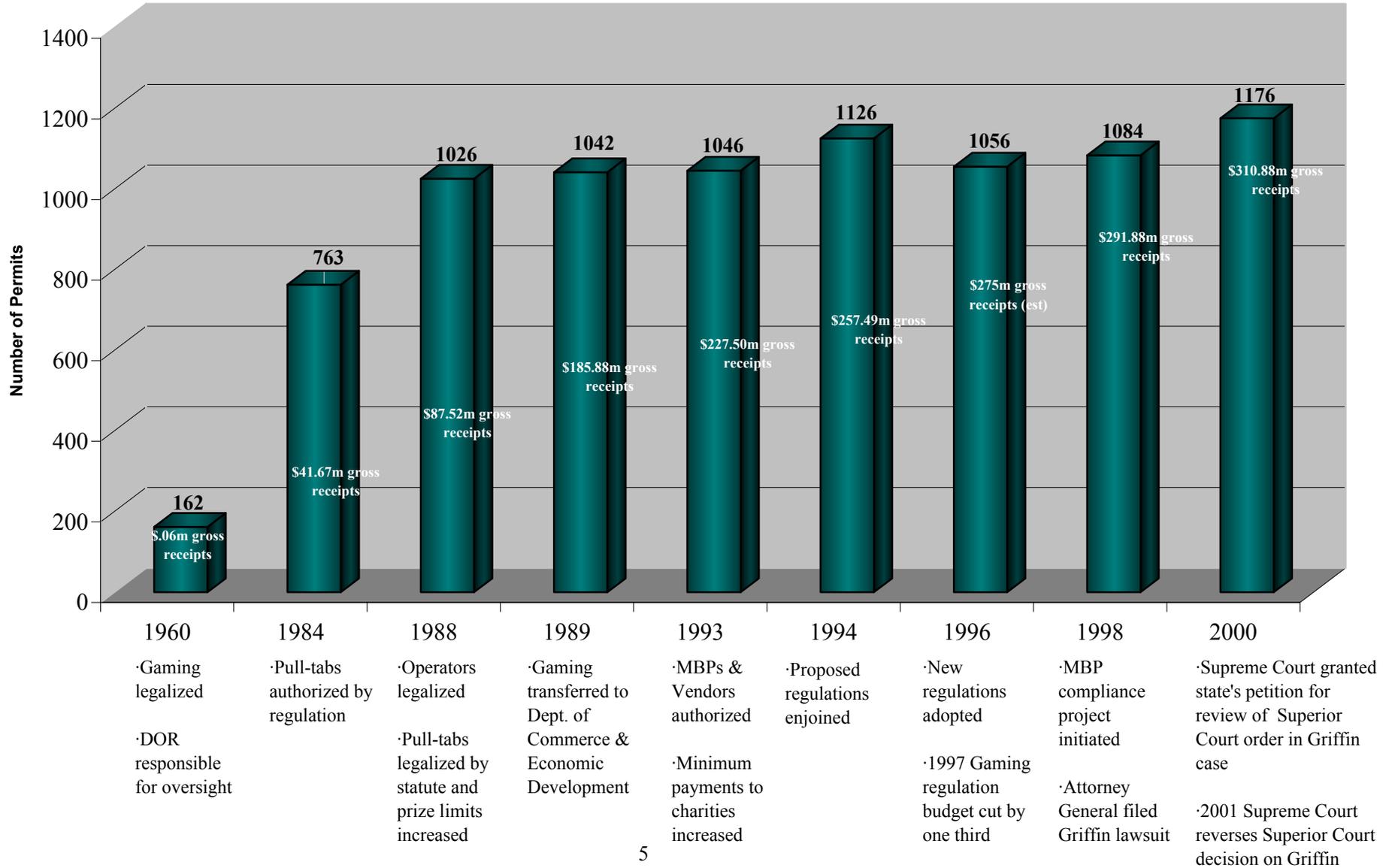
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Department of Revenue  
Tax Division



## Gaming History and Background



## 2000 Gaming Industry Facts and Trends

The data presented in this report have been compiled from annual reports filed with the division as of July 6, 2001. When reading this report you should note the following:

- 2000 permittee calendar year data are based on the reports of 1031 organizations that filed 2000 annual financial statements as of July 6, 2001. There are 92 annual reports outstanding as of the date of this report. 3 reports are not included due to incompleteness or errors.
- The division issued 12 MBP permits in 2000. The data is based on the annual reports of 11 MBP's. One is not included due to incompleteness.
- The division issued 25 operator licenses in 2000. The data is based on annual reports of 25 operators.
- 1999 permittee calendar year data are based on the reports of 963 organizations that filed 1999 annual financial statements as of October 30, 2000.
- The division issued 15 MBP permits in 1999. The data is based on the annual reports of 15 MBP's.
- The division issued 24 operator licenses in 1999. The data is based on the annual reports of 24 operators.
- Gross receipts compiled in this report include the dollar value of play-backs (winning pull-tabs which the player has returned to the seller in exchange for additional pull-tabs in lieu of receiving his or her prize in cash).
- Net proceeds as reported by operators and MBP's represent gross receipts, less prizes, less taxes, less expenses and do not necessarily represent the actual amount of cash paid by operators and MBP's to permittees. This is generally because the statutory minimum payment requirements are sometimes greater than calculated net proceeds.

• Fees and taxes collected by the division:	
3% Tax on Pull-Tabs:	\$ 1,879,515.00
1% Annual Tax on Permittees' Gaming Profits	294,059.00
Permit and Vendor Registration Fees:	83,375.00
Operator License Fees:	12,500.00
Distributor License Fees:	12,000.00
Manufacturer License Fees:	<u>25,000.00</u>
	<u>\$ 2,306,449.00</u>

## Division Concerns and Focus

Beginning with the July 1, 1997 consolidation of the Charitable Gaming Division into the Income and Excise Audit Division and continuing with the merger of the two audit divisions on April 1, 2000 into the Tax Division, the focus has been on compliance. The Department of Revenue with the assistance of the Department of Law has committed substantial resources to bring into compliance activities undertaken by Multiple Beneficiary Permit holders (MBPs). In 1997, MBPs had failed to meet their statutorily required payment distributions by \$850,000. With a concerted effort, the Division was able to increase compliance efforts on payments so that the deficit in 1998 amounted to \$65,000.

In 2000, the Division focused on insuring that MBPs not only met the minimum distributions, but that they also adhered to authorized expense limitations provided by statute. As a result of the increased enforcement, one MBP ceased operations and two others agreed to suspend operations for a year as a result of being out of compliance in 1999 (see 2000 Current Events and Regulatory Actions).

While gaming activities in 2000 appeared to meet the minimum requirements as set out in the statutes, the Division still remains concerned about whether the amount of proceeds that are finding their way into the hands of qualified organizations is sufficient. The authority to conduct charitable gaming is contingent upon the dedication of net proceeds to qualified organizations for uses within the state. The Department of Law is before the Superior Court in an effort to determine whether certain expenses were bona fide and reasonably necessary to conduct gaming. It is the longstanding position of the Division that the limitations set on the amount of expenses that may be incurred in gaming establish the maximum expense that a qualified organization may incur.

The Annual Gross Receipts and Net Proceeds 1976-2000 chart found on page 29 of this report shows a pattern that began with the authorization of pull-tabs and increased with the legalization of operators in 1988. Thus, while gross receipts in gaming went from under \$25 million to more than \$300 million, the amounts available for distribution to qualified organizations only increased from \$5 million to \$28 million in the same time period. The amount that has been spent on gaming in the past 18 years has increased dramatically, but the amount that is available to be dedicated for uses in the state has not kept pace.

The Division, along with the Department of Law, has undertaken to limit expenditures to bona fide expenses that are reasonably necessary to conduct gaming activities. The focus has been, and will continue to be, directed toward excess rents, compensation, and fees charged in conjunction with running or managing gaming operations.

The Tax Division has also put forth proposed regulations in an effort to address some of the concerns and unhappiness with the process it has witnessed in its efforts to insure compliance with the gaming statutes. The comments received during the public hearing process showed confusion with the proposed regulations. As a result, the Department of Revenue decided to go forward with a process known as negotiated rule-making in an effort to garner input and suggestions about how to present the best possible regulations to deal with the issues at hand.

## **2000 Current Events and Regulatory Actions**

The following listing identifies regulatory action taken against permittees, licensees and registered vendors by the Tax Division in its effort to ensure that the gaming activities provide the required benefits and that those conducting the gaming activities are compliant with gaming laws.

- **Botelho vs. Griffin:** In 1998, the Attorney General sued Mark and Sue Griffin (and businesses they controlled) to force them to give up charitable gaming receipts that should have gone to charity. The complaint alleges that thirteen charities did not receive the money they each were entitled to under the gaming law. The following seven organizations told the court that they didn't want to be part of the case: Bartlett High School Boy's Basketball Club, Chugiak High School Boy's Basketball Booster Club, Triam Sports Association, Alaska Laborer's Training School, Alaska Center for the Environment, Barrier Free Recreation, and Mabel T. Caverly Center. Another charity, West High Alumni opted out by filing a notice of dismissal with prejudice and at a latter date settled its dispute for an unspecified amount of money. The Attorney General intends to distribute the money it recovers for underpayments to charities.

After the charities opted out, the Griffins obtained an order from the superior court that prevented the Attorney General from seeking reimbursement of money owed to beneficiaries of the opted out charities. The Attorney General petitioned the Supreme Court to overturn the superior court. In Supreme Court Case No. S-9535, the Supreme Court reversed the superior court. The court recognized that the boards of directors of the organizations opting out have an obligation to insure that all the charitable gaming proceeds they are entitled to under the law are paid to the beneficiaries of their organization. If the organization leaders fail to meet this fiduciary duty, the Attorney General may pursue damages claims against the Griffins without the consent of the affected charities. Trial is set to start on October 21, 2002.

- **State of Alaska vs. Anthony Kesler:** Kesler, primary member in charge of Nuvuk Democratic Club, plead no contest to one charge of Misapplication of Property from January 1995 through May 1996 for scholarships he received from the permittee to attend Harvard's John F. Kennedy Graduate School of Government. The charges resulted from a joint audit/investigation of the permittee by the Department and the Alaska State Troopers. On June 26, 2001 he was ordered to pay \$15,000 in restitution and sentenced to three years probation, sixty (60) days imprisonment, and 200 hours of Community Work Service.
- **Last Chance Co-op,** a multiple-beneficiary permittee, and its four member permittees entered into a settlement agreement with the State. They agreed not to engage in the sale of pull-tabs in any capacity during calendar year 2001. The agreement followed an audit of their 1999 gaming report after which the Department alleged excess expenses for the sale of pull-tabs, various prohibited financial interests and questionable financial dealings with another multiple-beneficiary permittee, Multiple Charities Association Co-op.
- **Multiple Charities Association Co-op,** a multiple-beneficiary permittee, and its six member permittees entered into a settlement agreement with the State. After an audit of their 1999 gaming report, they agreed to cease all bingo operations from Feb. 1, 2001 through Jan. 31, 2002. The organization accumulated bingo losses of approximately \$1,000,000 over the five-year period ending with 1999. Other issues raised during the audit are pending.

## **2000 Current Events and Regulatory Actions**

- Northern Lights Gaming Co-op, a multiple-beneficiary permittee (MBP), and its six member permittees entered into a settlement stipulation with the State. The MBP signed the stipulation after denial of its application for a 2001 gaming permit on the grounds of excess bingo and pull-tab expenses, and an adverse formal hearing decision. The MBP and its members agreed to give 80% of its 2002 net proceeds from gaming to the Alaska Children's Trust and to discontinue paying legal fees for the defense of Sue Griffin in the Botelho vs. Griffin case. After the stipulation was signed, its landlord, the distributor Alaska Bingo Supply, cancelled its long-standing lease with the MBP. The distributor then signed a lease with Ms. Griffin to conduct gaming as an operator.
- Lindsay Reese, an operator, appealed the Department's revocation of her 2000 operator license and denial of her 2001 operator license application, which were based on an audit of her 1999 and 2000 gaming activity showing that Ms. Reese failed to pay permittees proceeds in excess of \$140,000. She continued gaming while the matter was under appeal. In related action, the District Court entered a judgment against Ms. Reese for theft in the fourth degree and ordered restitution to the permittees.
- James Stewart, a former operator, is currently appealing at the Superior Court level, a formal hearing decision requiring him to pay an additional \$186,021 in net proceeds, plus interest in excess of \$167,419 to permittees for whom he conducted gaming. The formal hearing was held to appeal the results of an audit of 1995 when Stewart conducted gaming as a licensed operator and shifted gaming expenses to the permittees, effectively reducing the net proceeds available for their charitable purposes. Oral arguments were made on Oct. 5, 2001; a decision should be entered within six months of that date.
- Alaskan Sports Bingo Joint Venture, a multiple-beneficiary permittee (MBP), and its four members ceased all gaming operations after an adverse informal conference decision on its appeal of the denial of its 2000 permit application by the Department. The MBP was denied a permit for 2000 because of excess bingo and pull-tab expenses in 1999.
- Sherry Argend, a former operator, forfeited a \$25,000 bond for failure to pay net proceeds. The forfeiture is a result of an audit of her 1995 and 1996 pull-tab sales activity. The bond was distributed to the permittees in July 2001.
- Cliff Johnson, a former operator, forfeited \$32,632 from his operator bond for failure to distribute net proceeds. The forfeiture is a result of an audit of his 1998 pull-tab activity. The bond was distributed to the permittees in November of 2001.
- West High Alumni Gaming Co-op dba Players Choice Bingo & Pull-Tabs and its four member permittees agreed to three days suspension of all gaming. The agreement followed an appeal of Notices of Violation and Suspension resulting from an investigation that determined the bingo hall conducted bingo sessions in excess of the maximum allowed. Closure took place on pre-approved dates between September and December 2001.
- Boniface Bingo, a multiple-beneficiary permittee, and its four member permittees were suspended from gaming for one day during July 2001. The suspension resulted from an investigation for exceeding door prize limitations. The suspension was appealed and later withdrawn.

## **2000 Current Events and Regulatory Actions**

- Children of the World, a permittee, agreed to reduce its 2000 annual pull-tab prize limitation from \$1,000,000 to \$599,003. The agreement resulted from negotiations after Notices of Violation and Revocation were issued on June 9, 2000 and June 12, 2000, respectively, for exceeding the 1999 pull-tab prize limitation by \$400,007. They discontinued gaming at the end of the second quarter. The permittee was denied renewal of its permit in 2001 because an investigation showed it was not a legitimate organization.
- AMVETS Post #4, a permittee, was suspended from conducting gaming activities for 30 days starting on Feb. 19, 2001. The suspension resulted from an investigation and subsequent Notice of Violation for allowing the canteen manager, who had inside information on the status of pull-tab games, to play pull-tabs at its location. The suspension was not appealed.
- Jesslyn A. Stevens pled no contest to Forgery in the Second Degree in Bethel Superior Court for theft of gaming proceeds from the City of Napaskiak City bingo account. Stevens was placed on probation for five years and required to make restitution to the City of Napaskiak for \$45,764. The Gaming Group assisted the Alaska State Troopers in this investigation.
- Sharon Nayokpuk pled no contest to Theft in the Second Degree in Nome Superior Court for theft of gaming proceeds from the Shishmaref Emergency Services. Nayokpuk was incarcerated for four months, placed on probation for five years, and required to make restitution in the amount of \$15,000. This action resulted from an audit and joint investigation with the Alaska State Troopers.
- Marilyn A. Pridgen pled guilty to Theft in the Second Degree in Palmer Superior Court for stealing gaming proceeds from her employer, Mid Valley Seniors, while working as a pull-tab attendant at the organization's self directed gaming location. This joint investigation with the Wasilla Police Department resulted in Pridgen being placed on probation for five years. She was also required to make restitution in the amount of \$12,853, and to complete 120 hours of community work service.
- Frederick J. Fleck pled no contest to Promoting Gambling in the Second Degree in Anchorage District Court for running "Book", sports pools and sports boards while employed as a bartender at the Sea Galley Restaurant. Fleck was placed on probation for three years, fined \$3,000, and required to forfeit \$13,854 of illegal gambling proceeds. The Gaming Group provided information to, and assisted the Anchorage Police Department in this investigation.
- Ted Anderson d/b/a The Mug Shot Saloon, a registered vendor selling pull-tabs on behalf of one permittee, entered into a settlement agreement with the State. The agreement resulted from an investigation of the registered vendor's total compensation. The vendor appealed an adverse informal conference decision and agreed to pay approximately \$48,000 to the permittee.
- Elbow Room Bar, a registered vendor, was suspended from conducting gaming activities for fourteen days starting on Aug. 8, 2001. The suspension resulted from an investigation and subsequent Notice of Violation for failure to pay the permittee with whom it contracts, the required 70% of ideal net upon delivery of pull-tab games to the bar

**2000 Current Events  
and Regulatory Actions**

and for interfering with an inspection. The suspension was not appealed.

- The Pipeline Club, a registered vendor, was suspended from conducting gaming activities for 90 days starting on Jan. 4, 2001. The suspension resulted from an investigation and subsequent Notice of Violation for purchasing pull-tabs directly from a distributor and for failing to pay 70% of ideal net to the permittee upon delivery of the game in violation of Alaska Statutes. The suspension was not appealed.
- Horizons Unlimited, a permittee, was suspended from all gaming activities for 90 days starting on Jan. 4, 2001. The suspension resulted from an investigation and subsequent Notice of Violation for failure to purchase and deliver pull-tabs to its registered vendor and for failure to collect 70% of ideal net from the registered vendor upon delivery of a game, violations of Alaska Statutes. The suspension was appealed and then withdrawn.

**Schedule of Charitable Gaming Activity<sup>(1)</sup>**

	2000		1999	
	Amount	% Gross Receipts	Amount	% Gross Receipts
Gross Receipts	\$ 310,882,580		\$ 303,414,355	
Less: Taxes	1,001,346	0.32%	1,068,484	0.35%
Prizes	235,845,108	75.86%	231,751,826	76.38%
Expenses	45,917,210	14.77%	43,045,556	14.19%
<b>Net Proceeds</b>	<b>\$ 28,118,916</b>	9.05%	<b>\$ 27,548,489</b>	9.08%

**Breakdown of Expenses**

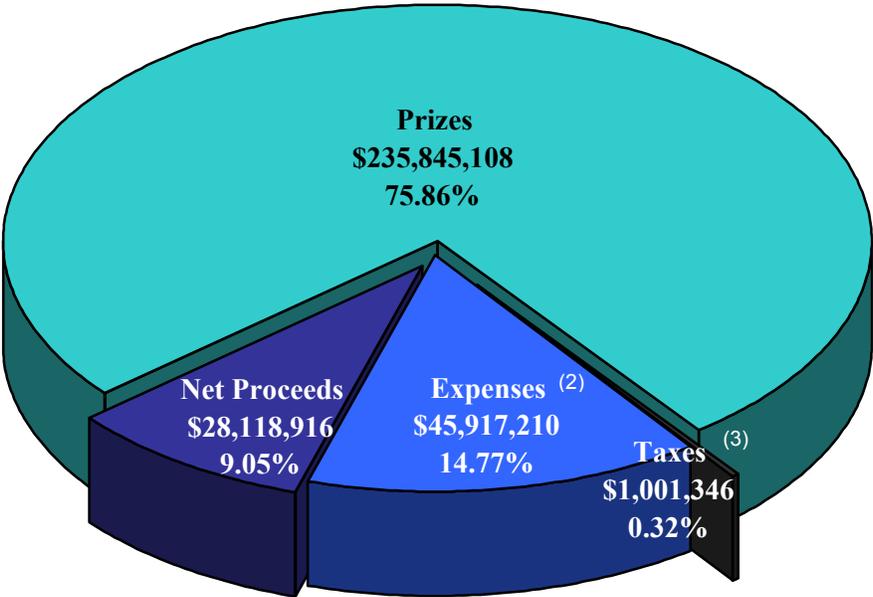
	2000	1999
Rental of Facility	\$ 4,938,424	\$ 4,590,664
Other Facility Costs	1,210,387	869,727
Contract / Pro. Services	1,247,812	2,019,139
Accounting	1,213,419	1,219,919
Wages	14,617,303	13,301,741
Payroll Taxes	1,854,445	1,762,649
Operator Fee	3,190,886	2,403,998
Vendor Compensation	1,588,608	1,503,550
Cost of Pull-tab Games	6,289,151	5,825,815
Pull-Tab Tax Paid	1,645,349	1,600,166
Cost of Bingo Cards	1,731,834	1,524,445
Advertising	473,682	483,180
Equipment Purchases	266,302	358,419
Other Expenses	4,197,567	4,775,786
Door Prizes	1,452,041	806,358
<b>Total Expenses</b>	<b>\$ 45,917,210</b>	<b>\$ 43,045,556</b>

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

(2) Total Expense reported on Schedule C, prior to any limitations.

**2000 Gross Receipts Distribution<sup>(1)</sup>**

as a percentage of Gross Receipts



**Total Gross Receipts: \$310,882,580**

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.  
(2) Total Expense reported on Schedule C, prior to any limitations.  
(3) Taxes represent Federal Excise and Local Sales Taxes.

**2000 Activity by Business Classification<sup>(1)</sup>**

	Permittees		Vendors		Operators		MBPs		Total	
	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>
Gross Receipts	\$ 160,031,559		\$ 23,907,480		\$ 59,237,937		\$ 67,705,604		\$ 310,882,580	
Taxes	475,414	0.30%	71,040	0.30%	275,297	0.46%	179,595	0.27%	1,001,346	0.32%
Prizes	118,773,075	74.22%	18,634,365	77.94%	45,768,477	77.26%	52,669,191	77.79%	235,845,108	75.86%
Expenses	<u>22,062,621</u>	13.78%	<u>2,473,670</u>	10.35%	<u>10,549,603</u>	17.82%	<u>10,831,316</u>	16.00%	<u>45,917,210</u>	14.77%
<b>Net Proceeds</b>	<b><u>\$ 18,720,449</u></b>	11.70%	<b><u>\$ 2,728,405</u></b>	11.41%	<b><u>\$ 2,644,560</u></b>	4.46%	<b><u>\$ 4,025,502</u></b>	5.94%	<b><u>\$ 28,118,916</u></b>	9.05%
<b>Net Proceeds Paid</b>					<b><u>\$ 3,521,495</u></b>		<b><u>\$ 4,070,097</u></b>			

**1999 Activity by Business Classification**

	Permittees		Vendors		Operators		MBPs		Total	
	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>	<u>Amount</u>	<u>% Gross Receipts</u>
Gross Receipts	\$ 164,173,089		\$ 20,336,549		\$ 54,529,405		\$ 64,375,312		\$ 303,414,355	
Taxes	539,264	0.33%	26,408	0.13%	284,949	0.52%	217,863	0.34%	1,068,484	0.35%
Prizes	123,462,606	75.21%	15,702,113	77.21%	42,154,369	77.31%	50,432,738	78.34%	231,751,826	76.38%
Expenses	<u>21,974,134</u>	13.38%	<u>2,097,269</u>	10.31%	<u>9,012,229</u>	16.53%	<u>9,961,924</u>	15.47%	<u>43,045,556</u>	14.19%
<b>Net Proceeds</b>	<b><u>\$ 18,197,085</u></b>	11.08%	<b><u>\$ 2,510,759</u></b>	12.35%	<b><u>\$ 3,077,858</u></b>	5.64%	<b><u>\$ 3,762,787</u></b>	5.85%	<b><u>\$ 27,548,489</u></b>	9.08%
<b>Net Proceeds Paid</b>					<b><u>\$ 3,286,215</u></b>		<b><u>\$ 3,699,904</u></b>			

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

**2000 Breakdown of Expenses by Business Classification <sup>(1)</sup>**

	<u>Permittees</u>	<u>Vendors</u>	<u>Operators</u>	<u>MBPs</u>	<u>Total</u>
Rental of Facility	\$ 1,827,616	\$ - o -	\$ 1,093,879	\$ 2,016,929	\$ 4,938,424
Other Facility Costs	466,463	- o -	348,367	395,557	1,210,387
Contract / Pro. Services	581,907	- o -	280,290	385,615	1,247,812
Accounting	785,537	- o -	356,585	71,297	1,213,419
Wages	8,396,893	- o -	2,545,233	3,675,177	14,617,303
Payroll Taxes	1,261,012	- o -	292,447	300,986	1,854,445
Operator Fee	- o -	- o -	3,190,886	- o -	3,190,886
Vendor Compensation	- o -	1,549,280	- o -	39,328	1,588,608
Cost of Pull-tab Games	3,447,624	636,425	1,173,236	1,031,866	6,289,151
Pull-Tab Tax Paid	834,697	160,620	362,106	287,926	1,645,349
Cost of Bingo Cards	520,565	- o -	281,098	930,171	1,731,834
Advertising	299,898	- o -	54,897	118,887	473,682
Equipment Purchases	190,527	- o -	9,439	66,336	266,302
Other Expenses	2,900,007	127,345	318,270	851,945	4,197,567
Door Prizes	549,875	- o -	242,870	659,296	1,452,041
<b>Total Expenses</b>	<b>\$ 22,062,621</b>	<b>\$ 2,473,670</b>	<b>\$ 10,549,603</b>	<b>\$ 10,831,316</b>	<b>\$ 45,917,210</b>

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

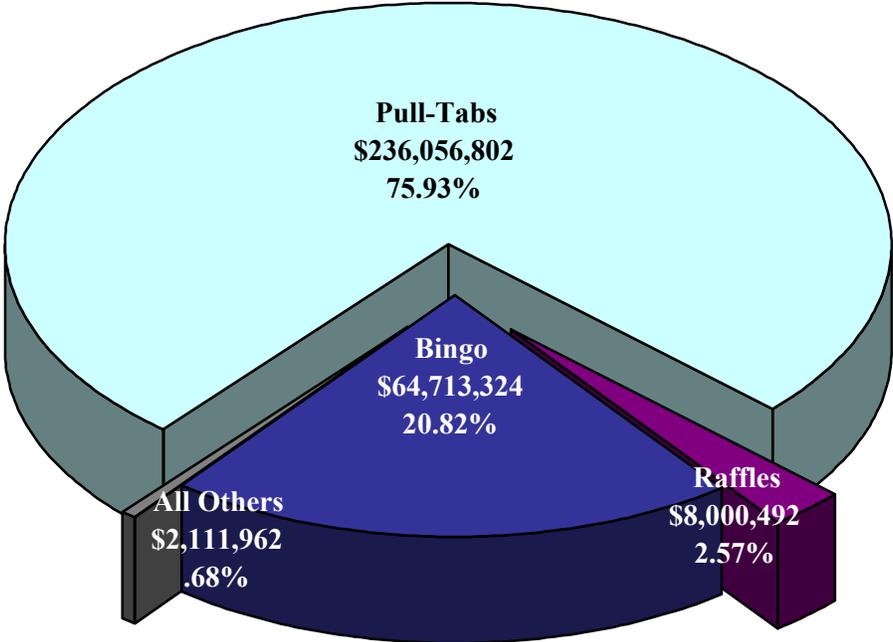
**2000 Activity by Game Type <sup>(1)</sup>**

<u>Game Type</u>	<u>Gross Receipts</u>	<u>Taxes</u>	<u>Prizes</u>	<u>Expenses</u>	<u>Net Proceeds</u>
Pull-Tab	\$ 236,056,802	\$ 870,725	\$ 182,850,809	\$ 31,230,313	\$ 21,104,955
Bingo	64,713,324	114,853	48,041,574	12,696,807	3,860,090
Raffle or Lottery	8,000,492	15,181	3,063,610	715,980	4,205,721
Fish Derby	831,332	281	450,448	287,118	93,485
Ice Classic	636,128	306	340,000	237,321	58,501
Contest of Skill	288,056	- o -	114,323	111,841	61,892
Dog Musher Contest <sup>(2)</sup>	207,646	- o -	878,409	620,396	(1,291,159)
Miscellaneous	- o -	- o -	- o -	- o -	- o -
Snow Machine Classic	43,900	- o -	48,935	15,229	(20,264)
Rain Classic	93,450	- o -	50,000	- o -	43,450
Salmon Classic	- o -	- o -	- o -	- o -	- o -
Goose Classic	- o -	- o -	- o -	- o -	- o -
Deep Freeze Classic	2,992	- o -	2,000	1,444	(452)
Canned Salmon Classic	8,458	- o -	5,000	761	2,697
<b>Total</b>	<b><u><u>\$ 310,882,580</u></u></b>	<b><u><u>\$ 1,001,346</u></u></b>	<b><u><u>\$ 235,845,108</u></u></b>	<b><u><u>\$ 45,917,210</u></u></b>	<b><u><u>\$ 28,118,916</u></u></b>

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

(2) Includes Dog Mushing Sweepstakes.

**2000 Gross Receipts by Game Type <sup>(1)</sup>**  
as a percentage of Gross Receipts



**Total Gross Receipts: \$310,882,580**

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

### 2000 Permittee Self-Directed Activity by Game Type<sup>(1)</sup>

<u>Game Type</u>	<u>Gross Receipts</u>	<u>Taxes</u>	<u>Prizes</u>	<u>Expenses</u> <sup>(2)</sup>	<u>Net Proceeds</u>
Pull-Tab	\$ 117,245,659	\$ 344,793	\$ 90,314,693	\$ 13,791,296	\$ 12,794,877
Bingo	33,013,427	114,853	23,707,259	6,379,666	2,811,649
Raffle or Lottery	7,751,561	15,181	2,939,257	629,609	4,167,514
Fish Derby	740,282	281	373,199	275,058	91,744
Ice Classic	636,128	306	340,000	237,321	58,501
Contest of Skill	288,056	- 0 -	114,323	111,841	61,892
Dog Musher Contest <sup>(3)</sup>	207,646	- 0 -	878,409	620,396	(1,291,159)
Snow Machine Classic	- 0 -	- 0 -	- 0 -	- 0 -	- 0 -
Miscellaneous	43,900	- 0 -	48,935	15,229	(20,264)
Rain Classic	93,450	- 0 -	50,000	- 0 -	43,450
Salmon Classic	- 0 -	- 0 -	- 0 -	- 0 -	- 0 -
Goose Classic	- 0 -	- 0 -	- 0 -	- 0 -	- 0 -
Deep Freeze Classic	2,992	- 0 -	2,000	1,444	(452)
Canned Salmon Classic	8,458	- 0 -	5,000	761	2,697
<b>Total</b>	<b>\$ 160,031,559</b>	<b>\$ 475,414</b>	<b>\$ 118,773,075</b>	<b>\$ 22,062,621</b>	<b>\$ 18,720,449</b>

### 2000 Vendor Activity by Game Type<sup>(1)</sup>

<u>Game Type</u>	<u>Gross Receipts</u>	<u>Taxes</u>	<u>Prizes</u>	<u>Expenses</u> <sup>(4)</sup>	<u>Net Proceeds</u>
Pull-Tab	<b>\$ 23,907,480</b>	<b>\$ 71,040</b>	<b>\$ 18,634,365</b>	<b>\$ 2,473,670</b>	<b>\$ 2,728,405</b>
	As % of Gross Receipts	0.30%	77.94%	10.35%	11.41%

(1) Based on 1031 permittee annual reports filed with the division as of July 6, 2001.

There are 92 permittee annual reports outstanding as of the date of this report.

(2) Total Expense reported on Schedule C, prior to any limitations.

(3) Includes Dog Mushing Sweepstakes.

(4) Total Expenses reported on Schedule AV, prior to any limitations.

**2000 Operator Activity by Game Type <sup>(1)</sup>**

	<u>Pull-Tab</u>	<u>Bingo</u>	<u>Fish Derby</u>	<u>Raffle</u>	<u>Total</u>
Gross Receipts	\$ 50,134,236	\$ 8,763,720	\$ 91,050	\$ 248,931	\$ 59,237,937
Taxes	275,297	- o -	- o -	- o -	275,297
Prizes	38,931,624	6,635,251	77,249	124,353	45,768,477
Expenses	<u>8,537,974</u>	<u>1,913,198</u>	<u>12,060</u>	<u>86,371</u>	<u>10,549,603</u>
<b>Net Proceeds</b>	<b><u>\$ 2,389,341</u></b>	<b><u>\$ 215,271</u></b>	<b><u>\$ 1,741</u></b>	<b><u>\$ 38,207</u></b>	<b><u>\$ 2,644,560</u></b>
<b>Net Proceeds Paid</b>					<b><u>\$ 3,521,495</u></b>

**Breakdown of Expenses <sup>(2)</sup>**

	<u>Pull-Tab</u>	<u>Bingo</u>	<u>Fish Derby</u>	<u>Raffle</u>	<u>Total</u>
Rental of Facility	\$ 869,785	\$ 213,484	\$ 4,500	\$ 6,110	\$ 1,093,879
Other Facility Costs	274,451	67,762	- o -	6,154	348,367
Contract / Pro. Services	255,925	21,622	- o -	2,743	280,290
Accounting	216,691	138,395	1,319	180	356,585
Wages	1,954,332	554,260	- o -	36,641	2,545,233
Payroll Taxes	240,199	49,062	- o -	3,186	292,447
Operator Fee	2,894,542	267,549	6,000	22,795	3,190,886
Cost of Pull-tab Games	1,173,236	- o -	- o -	- o -	1,173,236
Pull-Tab Tax Paid	362,106	- o -	- o -	- o -	362,106
Cost of Bingo Cards	- o -	281,098	- o -	- o -	281,098
Advertising	35,698	17,190	- o -	2,009	54,897
Equipment Purchases	8,989	450	- o -	- o -	9,439
Other Expenses	206,842	104,634	241	6,553	318,270
Door Prizes	<u>45,178</u>	<u>197,692</u>	<u>- o -</u>	<u>- o -</u>	<u>242,870</u>
<b>Total Expenses</b>	<b><u>\$ 8,537,974</u></b>	<b><u>\$ 1,913,198</u></b>	<b><u>\$ 12,060</u></b>	<b><u>\$ 86,371</u></b>	<b><u>\$ 10,549,603</u></b>

(1) Based on 25 operator annual reports filed with the division as of July 6, 2001.

(2) Total Expense reported on Schedule C, prior to any limitations.

**2000 Multiple-Beneficiary Permittee Activity by Game Type<sup>(1)</sup>**

	<u>Pull-Tab</u>	<u>Bingo</u>	<u>Misc</u>	<u>Raffle</u>	<u>Total</u>
Gross Receipts	\$ 44,769,427	\$ 22,936,177	\$ - o -	\$ - o -	\$ 67,705,604
Taxes	179,595	- o -	- o -	- o -	179,595
Prizes	34,970,127	17,699,064	- o -	- o -	52,669,191
Expenses	<u>6,427,373</u>	<u>4,403,943</u>	<u>- o -</u>	<u>- o -</u>	<u>10,831,316</u>
<b>Net Proceeds</b>	<b><u>\$ 3,192,332</u></b>	<b><u>\$ 833,170</u></b>	<b><u>\$ - o -</u></b>	<b><u>\$ - o -</u></b>	<b><u>\$ 4,025,502</u></b>
<b>Net Proceeds Paid</b>					<b><u>\$ 4,070,097</u></b>

**Breakdown of Expenses<sup>(2)</sup>**

	<u>Pull-Tab</u>	<u>Bingo</u>	<u>Misc</u>	<u>Raffle</u>	<u>Total</u>
Rental of Facility	\$ 1,313,928	\$ 703,001	\$ - o -	\$ - o -	\$ 2,016,929
Other Facility Costs	168,026	227,531	- o -	- o -	395,557
Contract / Pro. Services	201,169	184,446	- o -	- o -	385,615
Accounting	33,135	38,162	- o -	- o -	71,297
Wages	2,347,444	1,327,733	- o -	- o -	3,675,177
Payroll Taxes	179,704	121,282	- o -	- o -	300,986
Vendor Compensation	39,328	- o -	- o -	- o -	39,328
Cost of Pull-tab Games	1,031,866	- o -	- o -	- o -	1,031,866
Pull-Tab Tax Paid	287,926	- o -	- o -	- o -	287,926
Cost of Bingo Cards	- o -	930,171	- o -	- o -	930,171
Advertising	62,658	56,229	- o -	- o -	118,887
Equipment Purchases	43,784	22,552	- o -	- o -	66,336
Other Expenses	409,117	442,828	- o -	- o -	851,945
Door Prizes	<u>309,288</u>	<u>350,008</u>	<u>- o -</u>	<u>- o -</u>	<u>659,296</u>
<b>Total</b>	<b><u>\$ 6,427,373</u></b>	<b><u>\$ 4,403,943</u></b>	<b><u>\$ - o -</u></b>	<b><u>\$ - o -</u></b>	<b><u>\$ 10,831,316</u></b>

(1) Based on 11 MBP annual reports filed with the division as of July 6, 2001. One MBP is not included due to an incomplete report. Includes MBP Vendor Activity.

(2) Total Expense reported on Schedule C, prior to any limitations.

**2000 Permittee Self-Directed Activity<sup>(1)</sup>**

	<u>Amount</u>	<u>% Gross Receipts</u>
Gross Receipts	\$ 160,031,559	
Taxes	475,414	0.30%
Prizes	118,773,075	74.22%
Expenses	<u>22,062,621</u>	13.78%
<b>Net Proceeds</b>	<b><u>\$ 18,720,449</u></b>	11.70%

**Breakdown of Expenses<sup>(2)</sup>**

	<u>Amount</u>	<u>% Expenses</u>
Rental of Facility	\$ 1,827,616	8.28%
Other Facility Costs	466,463	2.12%
Contract / Pro. Services	581,907	2.64%
Accounting	785,537	3.56%
Wages	8,396,893	38.06%
Payroll Taxes	1,261,012	5.72%
Cost of Pull-tab Games	3,447,624	15.63%
Pull-Tab Tax Paid	834,697	3.78%
Cost of Bingo Cards	520,565	2.36%
Advertising	299,898	1.36%
Equipment Purchases	190,527	0.86%
Other Expenses	2,900,007	13.14%
Door Prizes	<u>549,875</u>	2.49%
<b>Total Expenses</b>	<b><u>\$ 22,062,621</u></b>	

(1) Based on 1031 permittee annual reports filed with the division as of July 6, 2001.

There are 92 permittee annual reports outstanding as of the date of this report.

(2) Total Expense reported on Schedule C, prior to any limitations.

**2000 Operator Activity <sup>(1)</sup>**

	<u>Amount</u>	<u>% Gross Receipts</u>
Gross Receipts	\$ 59,237,937	
Taxes	275,297	0.46%
Prizes	45,768,477	77.26%
Expenses	<u>10,549,603</u>	17.82%
<b>Net Proceeds</b>	<b><u>\$ 2,644,560</u></b>	4.46%
<b>Net Proceeds Paid</b>	<b><u>\$ 3,521,495</u></b>	5.94%

**Breakdown of Expenses <sup>(2)</sup>**

	<u>Amount</u>	<u>% Expenses</u>
Rental of Facility	\$ 1,093,879	10.37%
Other Facility Costs	348,367	3.30%
Contract / Pro. Services	280,290	2.66%
Accounting	356,585	3.38%
Wages	2,545,233	24.13%
Payroll Taxes	292,447	2.77%
Operator Fee	3,190,886	30.25%
Cost of Pull-tab Games	1,173,236	11.12%
Pull-Tab Tax Paid	362,106	3.43%
Cost of Bingo Cards	281,098	2.66%
Advertising	54,897	0.52%
Equipment Purchases	9,439	0.09%
Other Expenses	318,270	3.02%
Door Prizes	<u>242,870</u>	2.30%
<b>Total Expenses</b>	<b><u>\$ 10,549,603</u></b>	

(1) Based on 25 operator annual reports filed with the division as of July 6, 2001.

(2) Total Expense reported on Schedule C, prior to any limitations.

**2000 Multiple-Beneficiary Permittee Activity<sup>(1)</sup>**

	<u>Amount</u>	<u>% Gross Receipts</u>
Gross Receipts	\$ 67,705,604	
Taxes	179,595	0.27%
Prizes	52,669,191	77.79%
Expenses	<u>10,831,316</u>	16.00%
<b>Net Proceeds</b>	<b><u>\$ 4,025,502</u></b>	5.94%
<b>Net Proceeds Paid</b>	<b><u>\$ 4,070,097</u></b>	6.01%

**Breakdown of Expenses<sup>(2)</sup>**

	<u>Amount</u>	<u>% Expenses</u>
Rental of Facility	\$ 2,016,929	18.62%
Other Facility Costs	395,557	3.65%
Contract / Pro. Services	385,615	3.56%
Accounting	71,297	0.66%
Wages	3,675,177	33.93%
Payroll Taxes	300,986	2.78%
Vendor Compensation	39,328	0.36%
Cost of Pull-tab Games	1,031,866	9.52%
Pull-Tab Tax Paid	287,926	2.66%
Cost of Bingo Cards	930,171	8.59%
Advertising	118,887	1.10%
Equipment Purchases	66,336	0.61%
Other Expenses	851,945	7.87%
Door Prizes	<u>659,296</u>	6.09%
<b>Total Expenses</b>	<b><u>\$ 10,831,316</u></b>	

(1) Based on 11 MBP annual reports filed with the division as of July 6, 2001. One MBP is not included due to an incomplete report. Includes MBP Vendor Activity.

(2) Total Expense reported on Schedule C, prior to any limitations.

**2000 Activity by Organization Type <sup>(1)</sup>**

<u>Organization Type</u>	<u>Gross Receipts</u>	<u>Taxes</u>	<u>Prizes</u>	<u>Expenses</u>	<u>Net Proceeds</u>
Civic or Service	\$ 71,810,175	\$ 203,324	\$ 54,303,917	\$ 10,644,207	\$ 6,658,727
Fraternal	46,566,274	205,242	34,976,420	6,532,187	4,852,425
Charitable	44,752,601	239,232	33,845,789	7,608,919	3,058,661
Educational	33,187,379	87,097	25,231,638	4,878,841	2,989,803
Municipality	30,343,339	22,860	22,985,305	3,566,380	3,768,794
IRA/Native Village	27,959,865	45,938	20,735,732	4,114,110	3,064,085
Veterans	23,845,412	69,299	18,434,000	3,396,889	1,945,224
Nonprofit Trade Assn	14,564,102	22,590	11,303,964	2,051,644	1,185,904
Dog Musers' Assn	6,845,099	73,775	5,692,070	1,584,562	(505,308)
Police or Fire Dept	4,512,081	15,438	3,515,733	625,769	355,141
Religious	4,241,856	12,684	3,159,407	544,498	525,267
Political	1,673,432	2,899	1,275,565	291,824	103,144
Labor	573,640	968	379,549	77,380	115,743
Fishing Derby Assn	7,325	- o -	6,019	- o -	1,306
<b>Total</b>	<b>\$ 310,882,580</b>	<b>\$ 1,001,346</b>	<b>\$ 235,845,108</b>	<b>\$ 45,917,210</b>	<b>\$ 28,118,916</b>

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

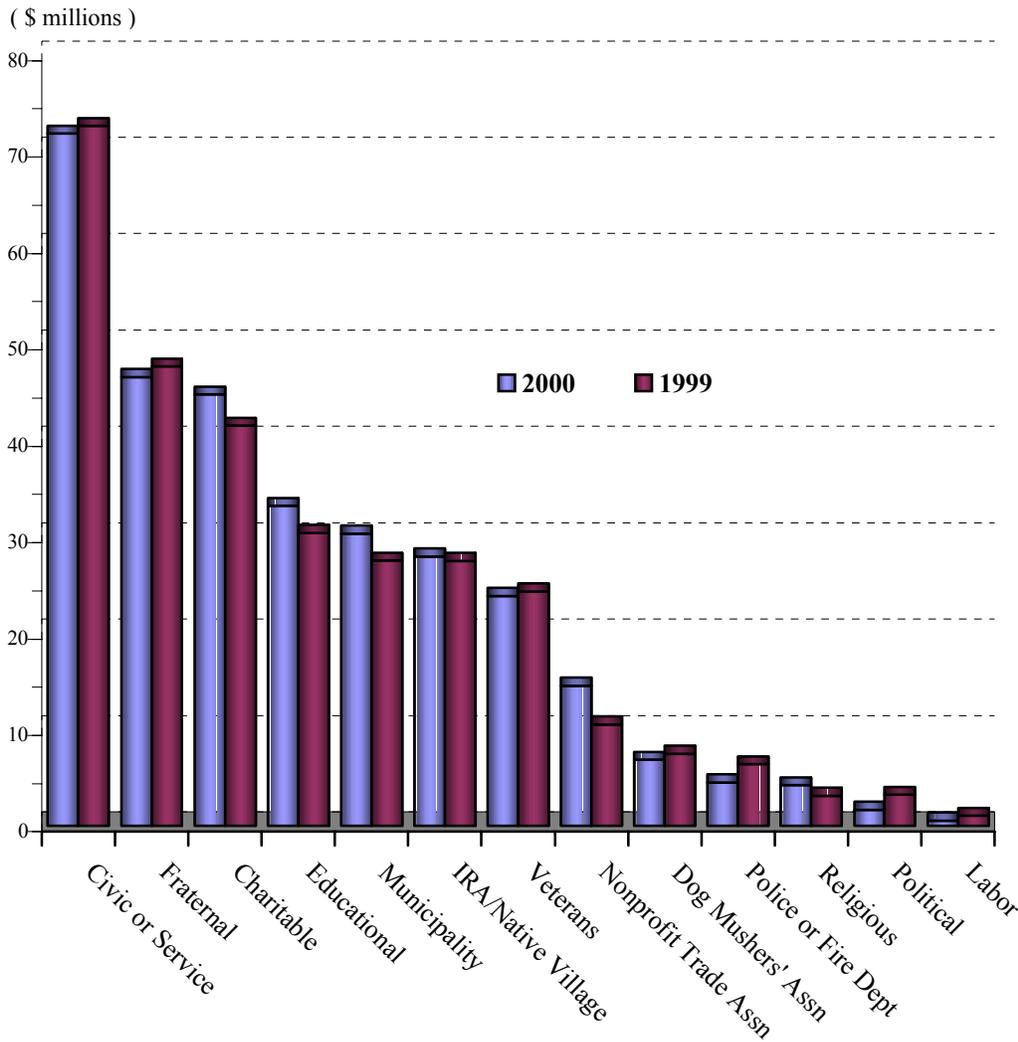
**Gross Receipts from Gaming by Organization Type**

	<u>2000</u> <sup>(1)</sup>	<u>1999</u>
<u>Organization Type</u>	<u>Gross Receipts</u>	<u>Gross Receipts</u>
Civic or Service	\$ 71,810,175	\$ 72,621,019
Fraternal	46,566,274	47,667,122
Charitable	44,752,601	41,528,374
Educational	33,187,379	30,403,494
Municipality	30,343,339	27,517,940
IRA/Native Village	27,959,865	27,493,152
Veterans	23,845,412	24,322,169
Nonprofit Trade Assn	14,564,102	10,522,576
Dog Musers' Assn	6,845,099	7,487,770
Police or Fire Dept	4,512,081	6,414,334
Religious	4,241,856	3,140,540
Political	1,673,432	3,233,910
Labor	573,640	1,050,787
Fishing Derby Assn	<u>7,325</u>	<u>11,168</u>
<b>Total</b>	<b><u><u>\$ 310,882,580</u></u></b>	<b><u><u>\$ 303,414,355</u></u></b>

(1) Based on 1031 permittee annual reports, 25 operator annual reports, 11 MBP annual reports filed with the division as of July 6, 2001.

### Gross Receipts by Organization Type <sup>(1)</sup>

Gross Receipts	
2000	\$310,882,580
1999	\$303,414,355



(1) Fishing Derby Associations do not appear in this chart.

**Licensed Operators and Locations**

City	<u>2000</u>	<u>1999</u>	<u>1998</u>	<u>1997</u>	<u>1996</u>	<u>1995</u>	<u>1994</u>	<u>1993</u>	<u>1992</u>	<u>1991</u>	<u>1990</u>	<u>1989</u>
Anchorage	8	6	6	4	6	12	12	13	13	13	11	6
Barrow	-	-	-	-	-	-	-	-	1	-	-	-
Bethel	1	2	1	1	1	1	1	1	1	-	-	-
Craig	3	3	3	3	2	2	2	1	-	-	-	-
Fairbanks	4	4	4	4	5	5	7	7	8	6	6	4
Haines	-	-	-	-	-	-	-	1	-	-	-	-
Juneau	1	1	-	-	1	1	3	5	5	3	1	-
Ketchikan	4	3	3	3	3	2	3	3	5	5	5	2
Nome	2	2	2	2	2	1	2	2	3	2	1	-
North Pole	1	1	1	2	2	2	2	2	2	-	-	-
Palmer	-	-	-	-	1	-	-	-	1	1	-	-
Petersburg	1	1	1	1	1	1	1	1	-	-	-	-
Valdez	-	1	1	1	1	1	1	1	-	-	-	-
Wasilla	-	-	-	-	-	-	1	1	-	-	-	-
<b>Total</b>	<u>25</u>	<u>24</u>	<u>22</u>	<u>21</u>	<u>25</u>	<u>28</u>	<u>35</u>	<u>38</u>	<u>39</u>	<u>30</u>	<u>24</u>	<u>12</u>

**Licensed Distributors and Locations**

City	<u>2000</u>	<u>1999</u>	<u>1998</u>	<u>1997</u>	<u>1996</u>	<u>1995</u>	<u>1994</u>	<u>1993</u>	<u>1992</u>	<u>1991</u>	<u>1990</u>	<u>1989</u>
Anchorage	5	5	5	5	6	5	5	7	9	10	12	12
Cordova	-	-	-	-	-	-	-	-	1	1	1	1
Eagle River	-	-	-	-	-	-	-	-	1	1	-	-
Fairbanks	2	2	3	3	3	3	4	2	2	3	5	5
Juneau	2	2	2	2	3	3	4	3	2	2	1	1
Kenai	-	1	-	-	-	-	-	-	-	-	-	-
Ketchikan	1	1	1	1	1	1	2	2	3	2	1	1
Nome	1	1	1	1	1	1	1	1	1	1	1	1
Sitka	1	1	1	1	1	1	1	1	1	1	1	1
Soldotna	1	1	1	1	1	1	1	1	-	-	-	-
Wasilla	-	-	-	-	-	-	1	1	1	1	1	1
<b>Total</b>	<u>13</u>	<u>14</u>	<u>14</u>	<u>14</u>	<u>16</u>	<u>15</u>	<u>19</u>	<u>18</u>	<u>21</u>	<u>22</u>	<u>23</u>	<u>23</u>

**2000 Registered Vendors and Locations**

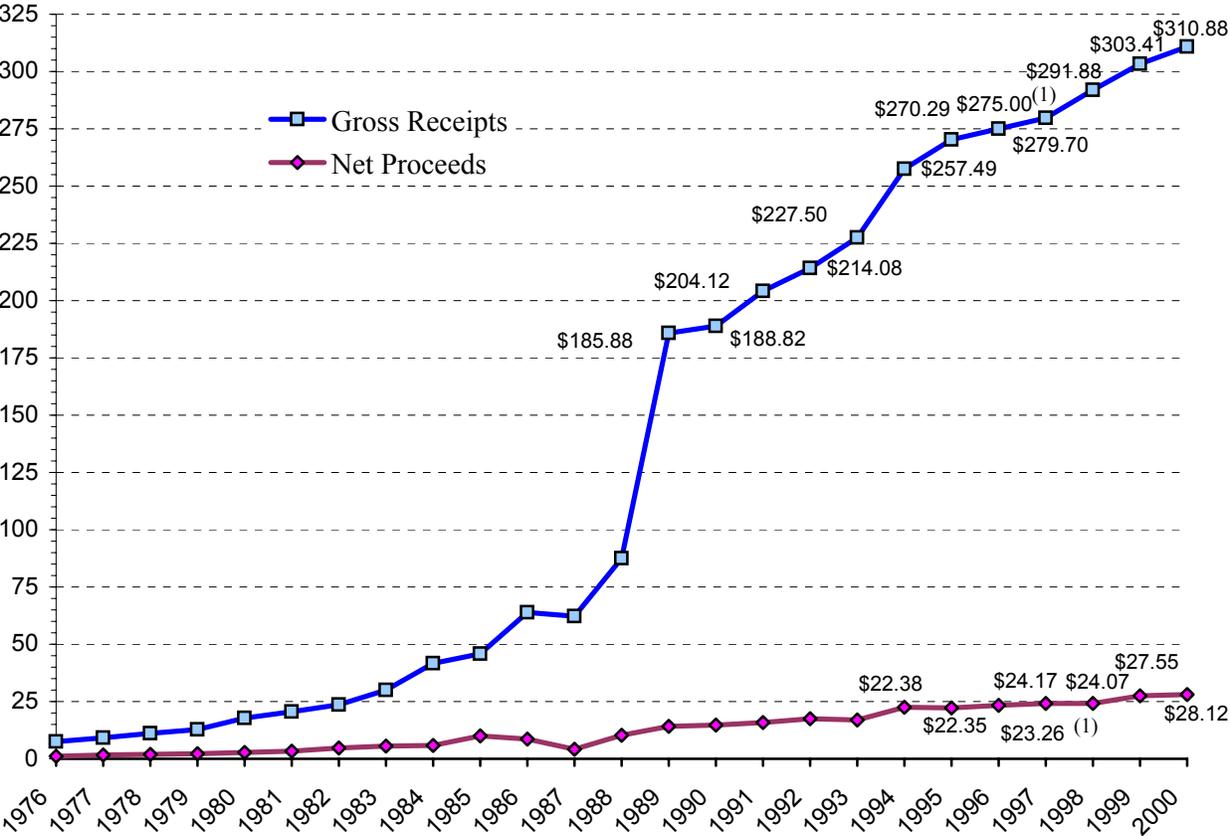
<u>City</u>	<u>Vendors</u>	<u>City</u>	<u>Vendors</u>
Anchor Point	1	King Salmon	1
Anchorage	49	Kodiak	4
Big Lake	4	Manley Hot Springs	1
Cantwell	1	Naknek	3
Chiniak	1	Nenana	3
Chitina	1	Nikiski	1
Chugiak	2	Ninilchik	1
Clear	1	Nome	6
Cooper Landing	2	North Pole	4
Copper Center	4	Palmer	5
Cordova	4	Salcha	3
Delta Jct	1	Seldovia	2
Dutch Harbor	3	Seward	3
Eagle River	2	Sitka	5
Fairbanks	47	Soldotna	13
Galena	2	Sterling	2
Glennallen	3	Talkeetna	5
Haines	3	Tok	2
Healy	1	Tyonek	1
Homer	7	Unalaska	3
Hoonah	1	Valdez	5
Houston	1	Wasilla	12
Hyder	1	Willow	5
Juneau	10	Wrangell	3
Kasilof	2	Yakutat	2
Kenai	5		
Ketchikan	5		
King Cove	1		
<b>Total Vendors in 2000</b>			<b><u>260</u></b>
<b>Total Vendors in 1999</b>			<b><u>266</u></b>

**Multiple-Beneficiary Permittees (MBP) and Locations**

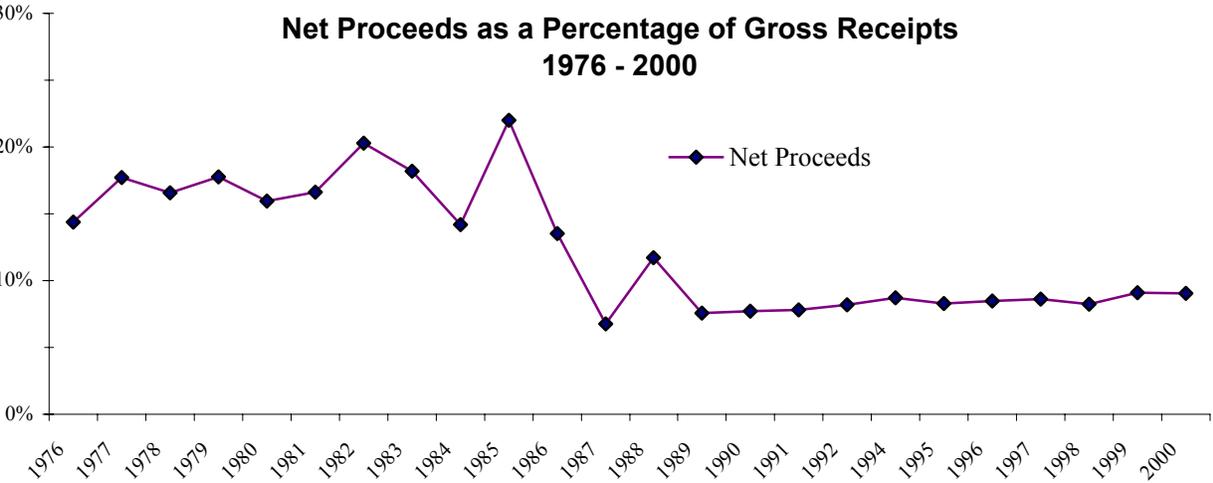
<u>City</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>	<u>1997</u>	<u>1996</u>
Anchorage	6	9	8	7	9
Fairbanks	2	2	2	3	3
Juneau	3	3	5	5	3
Kenai	1	1	1	2	2
<b>Total MBPs</b>	<b><u>12</u></b>	<b><u>15</u></b>	<b><u>16</u></b>	<b><u>17</u></b>	<b><u>17</u></b>

### Annual Gross Receipts and Net Proceeds 1976 - 2000

(\$ millions)

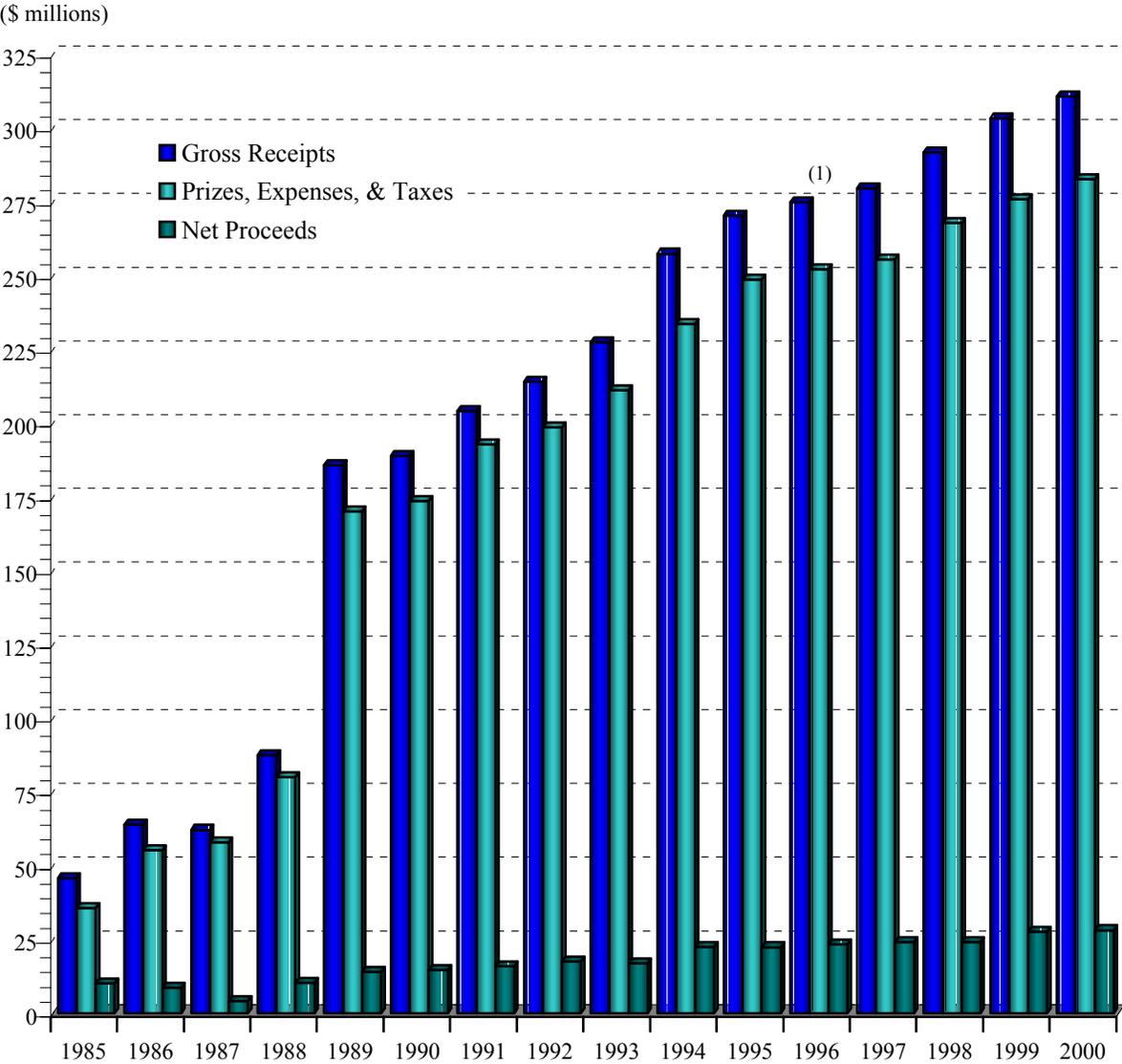


### Net Proceeds as a Percentage of Gross Receipts 1976 - 2000



(1) Estimated. A combination of a new computer system and the merger of the Gaming Division into the old Income and Excise Audit Division resulted in incomplete information for the year.

**Annual Gross Receipts, Prizes, Expenses, Taxes, and Net Proceeds  
1985 - 2000**



(1) Estimated. A combination of a new computer system and the merger of the Gaming Division into the old Income and Excise Audit Division resulted in incomplete information for the year.